



“Our Customers Feed the World”

Precision Farming Specialist

Evolution Ag LLC is a growing Case IH dealership with locations in Circleville, Utica, Upper Sandusky and Delaware, Ohio. Our customers feed the world and they depend upon the emerging new technologies for producing and harvesting agricultural crops. We are looking for a Precision Farming Specialist to join our team and provide leadership in this critical area. He/she will be responsible for building a market in our territory, develop and execute a plan for delivering superior service and establishing Evolution Ag as a recognized source for precision farming tools.

Job Responsibilities:

- 1) Become the operational expert on all Case IH precision farming tools and applications.
- 2) Develop and execute a marketing plan growing the number of producers using the company's precision farming tools and applications in our market area.
- 3) Develop strong relationships with our customers and prospects.
- 4) Serve as an on-farm resource in servicing and assisting producers and their employees in realizing the full potential of the precision farming applications available.
- 5) Provide on-site modification, setup and support of equipment and applications.
- 6) Conduct seminars and produce educational communications informing our customers and prospects of new developments and applications.
- 7) Operate a profitable business center providing value to our customers, fellow employees and the company.
- 8) Develop strong working relationships with Case IH support personnel as well as with local agronomic providers.

We need an excellent communicator, a skilled salesperson and marketer who has demonstrated success. We will provide you a comprehensive training program through Case IH but you should already have an understanding of precision farming products and agronomic systems. We are looking for someone with a bachelor's or master's degree in Agronomy, Agricultural Sciences, Marketing/Sales, or any business-related discipline or a minimum of 5 years in a agricultural industry sales.

Our ideal candidate will have:

- A strong farming/agricultural background
- Experience working in customer service or related agriculture customer-orientated environment
- Demonstrated success selling directly to customers in a retail or field sales environment
- Excellent teaching skills and an ability to develop and deliver technical training in one-on-one and in group settings.
- Proven ability to succeed independently while handling multiple projects and tasks.
- Willingness to travel up to 75% within our marketing area.
- Desire to become part of a successful, growing team.

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CASE II
AGRICULTURE